

IS OUTSOURCING BILLING RIGHT FOR YOU?



A recent article in *Chiropractic Economics Magazine* highlights the benefits and benchmarks of outsourcing billing functions. MPMS is pleased to not only meet many of the best practices identified in the article, but our processes exceed the recommendations. Here is how we compare:

Identified Benchmark	MPMS Process
Provide a staff of people to focus on your practice.	MPMS is a home-based business. Not because we view our function as casual and part time, but because your job is not 9 to 5, and the collection of your revenue requires efforts beyond normal business hours. Being home based allows us the flexibility of doing what is necessary to get you paid.
	Our staff comes from a broad-based business background. From corporate consulting, to nursing and finance; our detailed focus and diverse background will provide you the experience and attention necessary to ensure timely collections.
Active collection effort for receivables	MPMS physically calls on 98% of all claims not paid within 30 days of submission. We then take action to correct any issues and ensure you get paid.
	MPMS will review all EOB's for accuracy in processing, and submit appeals on all line items not properly processed.
Provide support services beyond the submission of bills	MPMS performs annual fee reviews to ensure that you are maximizing your earning potential.
	MPMS will work with your office staff to ensure processes that focus on meeting the needs of your customer and growing your practice.
	MPMS will advise you on credentialing issues, and handle network and on-going credentialing functions for you.
	MPMS will serve as an advocate of your practice by working with state agencies, insurance carriers and third parties to remove roadblocks and get you paid.
Low fees equal low effort	We are not the least expensive service in the industry. But we provide our comprehensive services at a competitive price. Additionally, there are no add-on charges. We will give you the service necessary to help you succeed with no hidden or additional charges.
	We prefer to work on a flat per claim basis. However, for special circumstances we will convert our fees to a percentage basis in order to ensure that we are providing you with a cost-effective solution.
Varied client base	A majority of our clients are in the chiropractic industry. However, we also service physical therapy, acupuncture, radiology, mental health, and medical providers.
Providing support to run the business	Every team needs a scorecard. MPMS will provide you a range of standard or custom reports that are necessary for you to gauge our performance, and the overall performance of your practice. We will also assist you in identifying trends and threats to your practice to ensure long term performance.